

Project Partners. Requirements Profile.

FAY



For the many property development projects that it developed and implemented over the decades, FAY Projects Group has always also integrated selected partners as needed. Depending on the case at hand, these may be bigger and financially more potent, but may also be smaller, or be playing in the same league.

Rather more important is the underlying idea that a collaboration with a partnership makes sense for either party, and will return added value for both on the bottom line.

We commit our experience of decades in the business as well as our building, financial and structuring know-how into every partnership while also committing the financial strength and strong capital base of the FAY Projects Group.

In our opinion, partnerships work particularly well whenever:

- our partner takes a quick and uncomplicated approach to making and implementing decisions
- and/or the tasks and spheres of ownership are so clearly delineated that both partners are largely able to operate and act freely within their areas of activity.

This presupposes a clear definition of the areas of responsibility and a very high degree of mutual trust.

With all of this in mind, we are open to, and willing to discuss, any partnership in the real estate sector or, if applicable, in the financing and structuring business. The minimum scope of a partnership should be a total investment volume of no less than €10 million.



Ask a question or get directly in touch:
Wolfgang Heid, Managing Director
+49 (0)621 39 174 444